



COUNTY OF ERIE
DIVISION OF PURCHASE
MEMORANDUM

TO: All Requisitioners

FROM: Charles Saxe, Buyer

DATE: January 11, 2012

SUBJECT: **SMALL HAND AND POWER TOOLS CONTRACT FOR 2012
BID #212048-002**

Please be advised that there is a new contract for "**SMALL HAND AND POWER TOOLS**" for 2012. The attached list contains the information as to what vendor has what tool line and the discount. Please note that the specs have been updated and some of the tool lines that were in the previous bid have been removed. We are trying to keep the most popular brands in the spec. If there are other lines that you would like added for the next bid please contact me. The contract term is February 1, 2012 through January 31, 2013.

Be sure to contact the vendors to obtain their catalog and price list applicable to each tool line awarded.

All requisitions for small hand and power tools should be reflect the Material Group #445 and the Purchasing Group #002. Only use Material Group #545 for Industrial Machinery or Heavy Duty Equipment.

When entering a requisition, **remember if you have already contacted the vendor and obtained the discounted price, please include this information on the requisition. If you have obtained a written quote, please forward a copy to my attention referencing the requisition number. You can attach this to the requisition as an attachment list.**

There will be no additional charge for delivery on tools purchased off this bid. If a vendor's invoice includes shipping charges, do not pay them. Please be sure to deduct any discounts offered in payment terms.

CS
Enc.

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BID NO.: 212048-002

SMALL HAND AND POWER TOOLS

TERM: FEBRUARY 1, 2012 – JANUARY 31, 2013

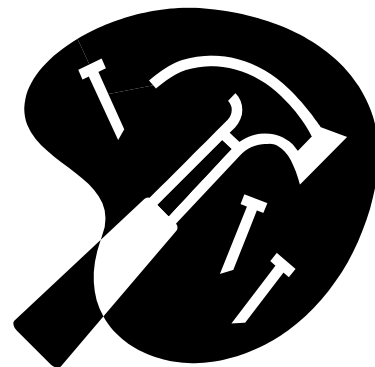
<u>TOOL LINE</u>	<u>VENDOR</u>
Armstrong	Hanes Supply
Black & Decker	Hanes Supply
Bosch	Hanes Supply
Cooper	Hanes Supply
Craftsman	Applied Industrial
Dewalt	Hanes Supply
Diamond/Utica	Hanes Supply
Makita	Hanes Supply
Milwaukee	Hanes Supply
Skil	Colonial Hardware
Snap on Tools	Snap on Tools
Stanley Prot/Goldblatt	Colonial Hardware
J.H. Williams	Hanes Supply
Wright	Midway (A.T. Supply)

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BID NO.: 212048-002
SMALL HAND AND POWER TOOLS

<u>Vendor</u>	<u>Tool Line</u>	<u>Discount</u>
APPLIED INDUSTRIAL TECHNOLOGIES		
579 Sheridan Drive Tonawanda, NY 14150 Telephone: 874-2400 Fax: 874-2407 Vendor #114923 Contact: Vickie Molenda Terms: Net-30	Craftsman December 29, 2011 Price List	44.5%
COLONIAL HARDWARE CORP.		
163 Varick Street New York, NY 10013 Telephone: 1-800-345-8665 Fax: 1-800-891-6467 Vendor #111773 Contact: Donald Schwartz Terms: Net 30	Skil October 2011 Price list Stanley Prot/Goldblatt January 1, 2011 Price List	45% 60.14%

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SMALL HAND AND POWER TOOLS

<u>Vendor</u>	<u>Tool Line</u>	<u>Discount</u>
MIDWAY INDUSTRY- A.T. SUPPLY 505 North French Road Amherst, NY 14228 Telephone: 691-3331 Fax: 691-3837 Vendor #110784 Contact: David Martin Terms: 1% 15 Net 30	Wright Catalog 82 U-150-0111 Price List	49%
SNAP ON TOOLS P.O. Box 9004 Crystal Lake, IL 60039 Phone: 1-800-740-1900 Fax: 1-877-740-1880 Vendor #106964 Terms: Net-30 <u>Please contact rep – for quotes & orders:</u> Peter DiNardo – Account Manager – local 13 Marilyn Court Tonawanda, NY 14150 Telephone: 903-6924 (cell) Fax: 693-5657	Snap On June 4, 2011 1100i Per attached price group discounts	10-51%



PRODUCT PRICE GROUP DISCOUNTS

953	Hand Tools	Power Tools	Equipment	Tool Storage
25	Chrome Plated Ratchets, Sockets, Extensions, Screwdrivers, Wrenches, Sets, Impact Sockets, L-shaped Wrenches			
25	Specialty priced chrome socket and wrench sets			
25	Select chrome plated sockets in 1/4", 3/8" & 1/2" drive. Select wrenches in OEX and SOEX series			
0	Limited Discount For Products Similar To A			
25	Industrial (Black) Finish Sockets, Power Sockets, Wrenches, L-Shaped Wrenches, Adj. Chrome Wrenches, Adj. Wrenches, Screwdrivers, Nut Drivers, Pliers-Combo Slip Joint, Special Purpose, Lineman, Standard Adj. Joint, Needle Nose, Cutters, Electronic Pliers, Click type Torque		Meters	KRL Series: Top Chests, Cabinets, Roll Cabinets, End Cabinets
0	Limited Discount For Products Similar To B, CG & CJ series pullers, Techwrench, TQ series torque			
51	3/4" drive impact sockets and drive tools, 1" drive & larger industrial finish sockets and drive tools. Industrial finish combination wrenches 2 1/16" and larger, heavy duty tubular handle and striking wrenches			
25	Heavy Duty Pliers, Adjustable Pliers-Pipe Wrench, Undercut Tongue & Grove, Snap Ring Pliers, Insulated Screwdrivers, Sockets, Pliers, Wrenches, TE series torque wrenches	Snap-on & Blue Point Brand Air Tools		
0	Limited Discount For Products Similar To C, Industrial specials			
25	Blue Point, Cobra, Alligator, Vise Grip Brand Products, T-Shaped Wrenches, Adjustable Wrenches, TTC torque testers, Non-Snap-on Produced Products		Air conditioning service centers, Outside Equipment	KRA Series, Carts, Top Chests, Cabinets, Roll Cabinets, End Cabinets, Accessories
0	Limited discounts on Industrial specials, Bits, Techwrench, Non-Snap-on Produced Products			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
25			Alternator/Voltage Regulator Systems AVRS, Wheel Balancers, Scanners, Meter Carts, Stands, Booms, Brake Lathes, Vantage Units	
0	Limited Discount For Products Similar To H		MODIS, SOLUS	
25			Air Conditioning Equipment	
14		Sioux brand and ATI	Band saw blades	
0	Limited Discount For Products Similar To I			
14	Limited Discount For Products Similar To I			
0			JBC brand equipment	
0				Stationary Storage
14	Foam			
23	JH Williams Brand			
14			ETHOS, Welders, Plasma Cutters, Scanner Cartridges	

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<u>Vendor</u>	<u>Tool Line</u>	<u>Discount</u>
HANES SUPPLY INC. 55 James E. Casey Drive Buffalo, NY 14206 Phone: 716-826-2636 Fax: 716-825-2246 Vendor #: 109674 Contact: Bill Hanes	Armstrong December 2011 Price List	52%
	Black and Decker January 2, 2012 Price List	46.75%
	Bosch October 1, 2011 Price List	46%
	Cooper December 2011 Price List	46%
	DeWalt January 3, 2011 Price List	47%
	Diamond/Utica January 2012 Price List	46%
	Makita September 2011 Price List	38%
	Milwaukee August 2011 Price List	48%
	J.H. Williams August 2011 Price List	52.5%